Andrey Troegubov

Product / Program Manager

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PROFESSIONAL SUMMARY

Product/Program Manager with **8+ years** driving cross-functional programs across regulated SaaS, healthcare, fintech, and cybersecurity. I turn ambiguous priorities into executable roadmaps, own initiatives end-to-end, and build operational mechanisms that scale, spanning platform and internal-tooling delivery, GenAI enablement, compliance readiness, and cost optimization. Portfolio: troegubov.co.

CORE COMPETENCIES

Cross-Functional Program Management | Product & Platform Roadmapping | Requirements & Success Criteria | Executive & Stakeholder Partnership | GenAI Enablement & Governance | Regulated / Compliance Delivery | Process Improvement & Operational Efficiency | Internal Tooling & Developer Experience | KPI Tracking & Reporting

PROFESSIONAL EXPERIENCE

Medidata

November 2021 - Present

Product/Program Manager (Internal Tools & Platform Capabilities) | New York, NY (Remote)

- Expanded enterprise GenAI adoption to **1,200+ users** by creating an org-wide Gemini Gem, delivering NotebookLM training to 150+ non-technical employees, and chairing the **AI Operating Committee**, eliminating 12 duplicated business cases across Finance, Ops, and Engineering
- Led GitHub Copilot Enterprise pilot and rollout: defined success criteria, cohort selection, engineer feedback loops, and governance and value-tracking policies adopted across engineering
- Drove EOL/EOS remediation across AWS and self-hosted environments, delivering approximately **$10M** in cost avoidance and **~$30M cumulative savings** over 4 years through lifecycle scaling, extended-support elimination, and cloud cost-control policy changes
- Established **FedRAMP Moderate SA** foundations by building vendor/service inventories, EOL/EOS tracking, ownership models, and execution plans to operationalize security-assessment readiness in a regulated environment
- Managed Jira Server-to-Data Center migration and transformed it into a platform governance initiative: established a steering committee and implemented API access policy after a 10,000-RPM incident downed production, **reducing ad-hoc support requests by 40% and integration incidents by 25%**
- Leading Jira Data Center-to-Cloud migration (in progress) alongside expansion to Jira Product Discovery, Jira Service Management, and Confluence Cloud, with a full rework of org-wide ways of working
- Reduced operational processing time by **30%** by rebuilding PMO intake workflows, tightening approvals, and removing recurring administrative bottlenecks
- Led post-acquisition integration by standardizing delivery practices and aligning workstreams across acquired teams, reducing ticket volume and escalation count by **25%**

Symbridge

November 2020 - September 2021

Senior Business Analyst | Greenwich, CT

- Defined requirements and delivery plans for a crypto custody and exchange platform, aligning engineering, compliance, legal, and operations stakeholders on secure and compliant workflows
- Drove adoption of hierarchical RBAC based on user needs, risk profiles, and admin workflows, reducing vulnerabilities by **30%** and enabling SOC1/SOC2 certification
- Authored requirements based on multi-state Money Transmitter License constraints, defining **AML, KYC, and consumer-protection flows** supporting regulatory approval and expanded onboarding capability
- Informed roadmap prioritization through market and competitive analysis (SWOT, Porter's Five Forces), identifying product gaps and sequencing improvements

Lumine Systems

January 2018 - November 2020

Business Analyst | Remote

- Defined user stories, acceptance criteria, and functional requirements guiding engineering and design execution for internal systems and operational workflows
- Designed onboarding workflows that reduced new-hire ramp-up time by **50%**, improving adoption of internal tools and operational readiness
- Maintained product backlogs addressing **90%** of stakeholder-reported issues, ensuring prioritization aligned with user impact and business needs

PROJECTS

Gramota - On-Device Russian Writing Assistant

AI / Eval

Shipped an offline iOS writing-correction app. Tested four model approaches, then fine-tuned FRED-T5 Large (~820M params) into the correction engine. Diagnosed a tokenizer/data-pipeline bug that moved functional performance from ~25% to ~67%, then ~85%, hands-on grounding in how AI systems are built, evaluated, and where they fail.

FRED-T5 | YandexGPT | on-device inference | evaluation design

Russian Orthodox Bible - iOS App

AI-native build

Built and shipped a native iOS app entirely with AI coding tools (Claude Code, YandexGPT, Grok) and no prior coding background, evidence of building with AI, not just governing it.

Claude Code | Swift | YandexGPT | Grok

EDUCATION

Bachelor of Arts, International Business Law & Russian/French Translation - CUNY Graduate Center 2020

New York, NY

CERTIFICATIONS

PMP Certification	PMI	2023
Certified Scrum Product Owner	Scrum Alliance	2024
Leading SAFe 6.0	Scaled Agile	2025
Advanced Certified ScrumMaster	Scrum Alliance	2025

SKILLS

Product & Program: Cross-Functional Program Management, Requirements & Success Criteria, Roadmapping, Backlog Ownership, Adoption Metrics, KPI Tracking & Executive Reporting, Process Improvement, Post-Acquisition Integration

Governance & Platform: GenAI Enablement (Copilot/Gemini), Responsible AI Governance, EOL/EOS Lifecycle Programs, FedRAMP SA Foundations, Risk Management, Vendor/Service Inventory, Access Policy & Controls, Internal Developer Platforms

Tools: GitHub Copilot, Google Gemini, NotebookLM, Jira (expert), Confluence, Smartsheet, MS Project, Excel, Tableau, Git, Miro, Figma, Okta, Google Workspace, Slack